



Vilija J. Garbonkus  
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## REAL ESTATE EXPERIENCE

**TJG Commercial, Lemont, IL**

**Executive Vice President, Business Development**

- ✓ Developed over 80,000 sq.ft. of real estate transactions as listing broker and tenant representative.
- ✓ Sold commercial real estate assets valued over \$9 Million.
- ✓ Increased occupancy from 40% to over 95% within 2 years.
- ✓ Negotiated multiple leases below asking price when compared to sales comps within the market.
- ✓ Delivered various projects in high quality fashion, on time, within budget, and spanned areas of product development, marketing and sales.

**The Januskis Group, Inc., Westmont, IL**

**Marketing Director, One Oak Hill Center**

- ✓ Implemented challenging sales targets which resulted in 7% business growth quarter on quarter.
- ✓ Grew sales by 57% as a result of a targeted marketing plan.
- ✓ Implemented unique networking functions at office center improving building activity by 30%.
- ✓ Developed website and other marketing material that augmented sales achievements.

**Metis Advisory Group, Ltd., Rosemont, IL**

**Facilities Planner/Analyst**

- ✓ Developed a \$54 Million Facilities Strategy Report.
- ✓ Consulted in the Healthcare Industry on existing facilities technical analysis, functional capacity analysis, functional space programming and healthcare real estate property strategies.
- ✓ Identified and evaluated financial and functional strategies related to hospital and outpatient center mergers and acquisitions.

## EDUCATION

**Rush University, Chicago, IL, MS in Health Systems Management, 2001**

**University of Illinois, Champaign-Urbana, IL, BS in Cell & Structural Biology, 1997**

## COMMUNITY INVOLVEMENT

WESTMONT CHAMBER OF COMMERCE, MEMBER

RUSH UNIVERSITY HEALTH SYSTEMS MANAGEMENT ALUMNI BOARD, SECRETARY

SUBURBAN LITHUANIAN MONTESSORI SCHOOL BOARD, SECRETARY

BOY SCOUTS OF AMERICA

LITHUANIAN SCOUTS ASSOCIATION