

Vytautas S. Januskis  
The Januskis Group, Inc.  
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### **CAREER SUMMARY**

C.E.O. & President with over 27 years commercial real estate experience and demonstrated skill for closing the deal. Bottom line orientation with focus on cost, growth opportunities and productivity. Builder, leader and coach of high-performance teams. Visionary, mature, innovative problem solver with proven track record as broker, construction manager, developer and commercial building owner. Capable of multi-tasking in a continuously evolving environment while communicating effectively with all levels of team members and decision makers.

### **EXPERIENCE**

**The Januskis Group, Inc., Lemont, IL** **1984 - Present**  
**C.E.O. & President**

Leased to and represented a vast array of clients. Developed, built, fully leased (100%), divested a four-story, 74,000 square foot office building in the East/West Corridor: One Oak Hill Center, Westmont, IL. Construction Manager that provided class A finished construction build-outs timely, efficiently predicated on the client's requirements. Property Manager that ensured tenant satisfaction and retention.

**Royal-LePage (formerly Fuller) Commercial Real Estate, Chicago, IL** **1980 - 1984**  
**Vice President**

Received awards as top performer locally and one of the top five nationally. Developed a comprehensive approach to tenant and listing representation. Provided direct leadership and support for one of the largest commercial real estate firms in the world. Responsible for building key relationships with decision makers to optimize a win-win situation in order to close the deal.

### **EDUCATION**

**University of Illinois, Chicago, BS, 1967**

**Loyola University, Chicago, MBA, 1972**

### **COMMERCIAL REAL ESTATE TRANSACTIONS**

(SAMPLE LIST NOT IN IT'S ENTIRETY)

Aetna Insurance	96,000 sq.ft.
Man Roland, Inc	4,000 sq.ft.
Hasbro, Inc	3,000 sq.ft.
Don R. Jensen & Co.	3,500 sq.ft.
Waddell & Reed	6,000 sq.ft.
Norton Lily International	9,000 sq.ft.
Control Data Corporation	97,000 sq.ft.
Xerox Corporation	52,000 sq.ft.